



## CASE STUDY

# Cloud Operating Model and Framework Blueprint

## Summary

A distribution and value-added company, seeks to become a “cloud-first organization that leverages cloud-native solutions to drive business, growth, innovation, and excellence in customer experience.” This comes with a variety of challenges as they have over 20,000 employees across 43 distribution centers. Their departments are heavily siloed and lack standardization. In addition, AWS, Azure, and on-premises workloads are disparately managed and lack desired documentation.

## Solution overview

CDW engineers built a 2.0 Cloud Strategy and Operating model blueprint with a focus on organizational alignment, standardization and risk reduction after determining the Customer's current state, business, and technical requirements.

We were able to support the Customer CIO through Executive Readouts and summary presentations to sell up to their leadership the expected benefits and outcomes and needed investment to put our blueprint into practice.

Our fully modern solution included IaC, DevOps, and FinOps methodologies. We were able to leverage CDW executive deliverables for the Customer's board to budget and roadmap execution.

## Outcome

This opportunity brought the customer:

- Agility and speed through operational efficiency
- Data driven decision making
- Improved security & compliance across all infrastructure & applications
- Improved team collaboration
- Improved integration of existing & future technology stack
- Financial discipline & visibility

The engagement also changed our relationship so that CDW is now viewed as consultative System Integrator. Our rapport and trust have grown significantly and has opened doors to expanded opportunities.

